



# The Commodities Asset Class



## Oil and Energy in Perspective

Featuring Energy Expert Phil Flynn  
Senior Analyst, Price Futures Group

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- **Credit Risk** - Structured notes are guaranteed by the issuer. As a result, investors assume the credit risk of the issuer.
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- **Risk of Loss** - The Managing Member or General Partner of a fund cannot guarantee that investors may not lose all or substantially all of their investment.
- **Past Performance Is Not Necessarily Indicative of Future Results of a Fund** - For a fund to be profitable, the average value of the futures contract in a fund’s portfolio (including interest income) must increase at a rate that exceeds a fund’s expenses.
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- **Most commodity index-linked mutual funds gain their exposure by investing in derivative investment vehicles such as commodity index-linked structured notes and futures contracts. Therefore, these mutual funds indirectly share the same risks as their underlying derivative investments. Such risks may include highly leverage trading, loss of principal, and liquidity risk.**



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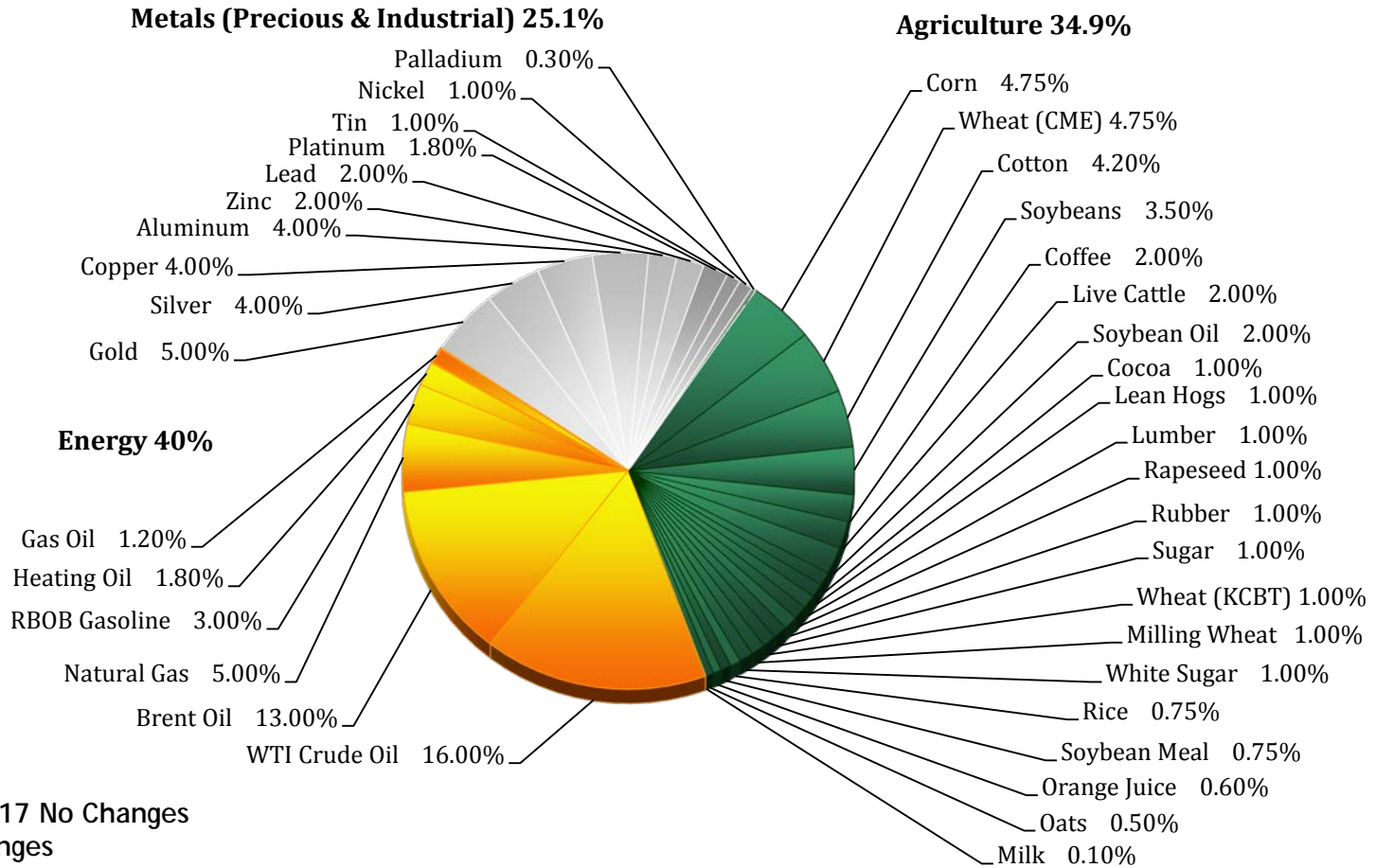
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- Price Asset Management (“PAM”) was founded in 1998 by Tom Price, Co-Chairman of Price Holdings, Inc. and original member of the Rogers International Commodity Index® committee
- The Firm’s affiliated FINRA broker dealer, Uhlmann Price, was founded by Fred Uhlmann, former Chairman of the Chicago Board of Trade
- Price Asset Management is an SEC Registered Investment Advisor, CFTC Registered Commodity Trading Advisor, and a NFA member
- Price Asset Management is a management owned company (December 2015)
- Headquartered in the Chicago Board of Trade building
- Flagship Strategy is the Rogers International Commodity Index® (“RICI®”)



- **About Phil Flynn**
  - Senior Analyst for the Price Futures Group in Chicago
  - Known as one of the world's leading energy market analysts
  - Provides institutions, professional traders, and individual investors with insight into global petroleum, gasoline, and energy markets
- **Writer of "The Energy Report"**
  - Widely read daily commentary on the energy markets
  - Sought out forecasts by industry and media participants worldwide
- **Featured In Media**
  - Contributor for: Fox Business Network, MarketWatch, Bloomberg Business, The Wallstreet Journal
  - Daily commentary featured in: Futures Magazine, International Business Times, Inside Futures, 312 Energy
- **Phil's Thesis**
  - Oil made a generational low in 2016 and prices for both oil and natural gas will be much higher in the years to come



2015 - 2017 No Changes

2014 Changes

Natural Gas increased by 2.0% to a 5.0% RICI® weighting

WTI Crude reduced by 5.0% to a 16.0% RICI® weighting.

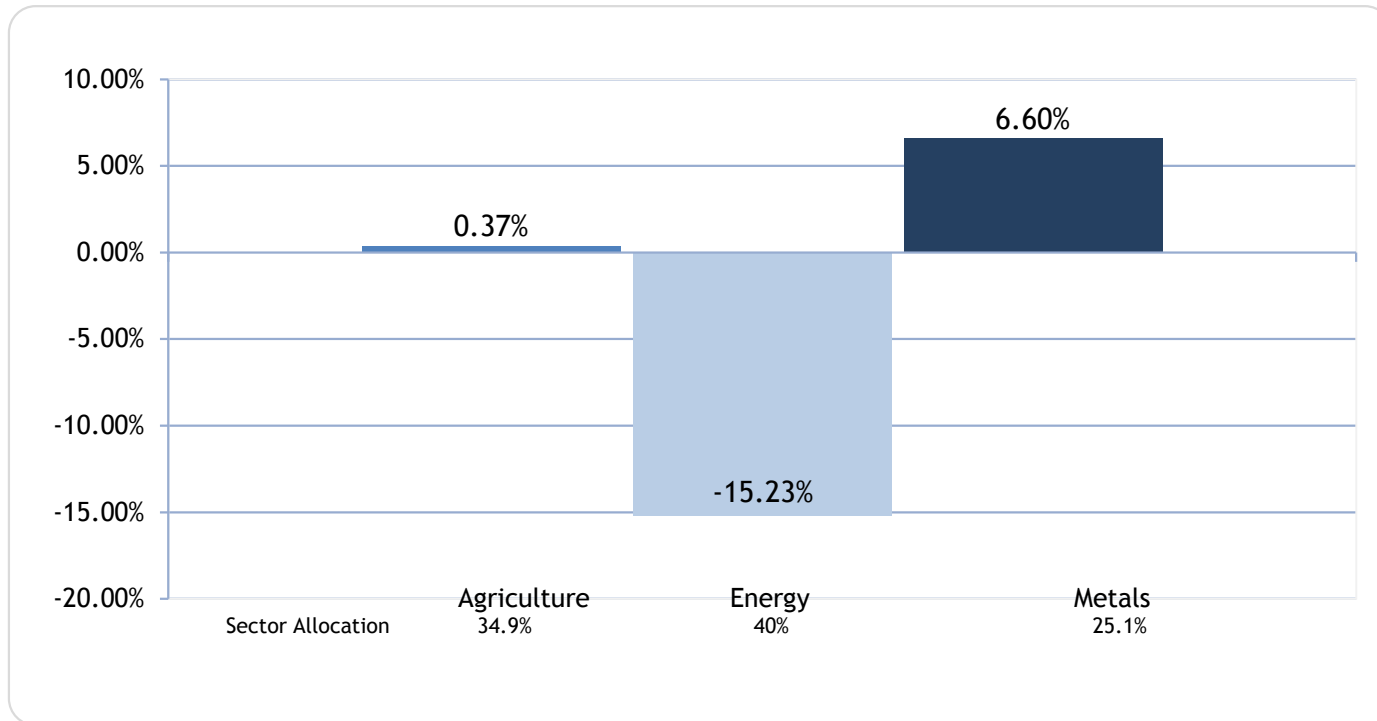
Brent reduced by 1.0% to 13% RICI® weighting

Gold increased by 2.0% to a 5.0% RICI® weighting

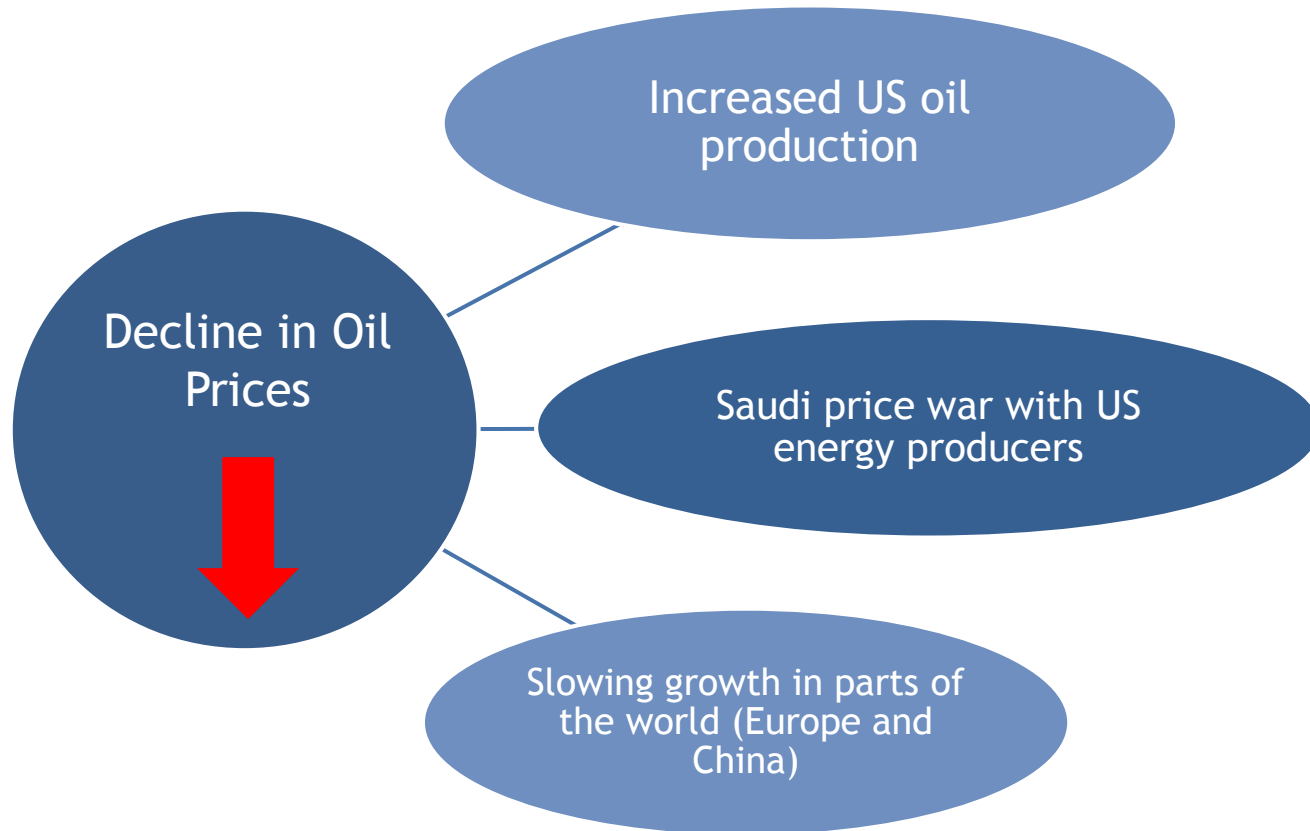
Silver increased by 2.0% to a 4.0% RICI® weighting



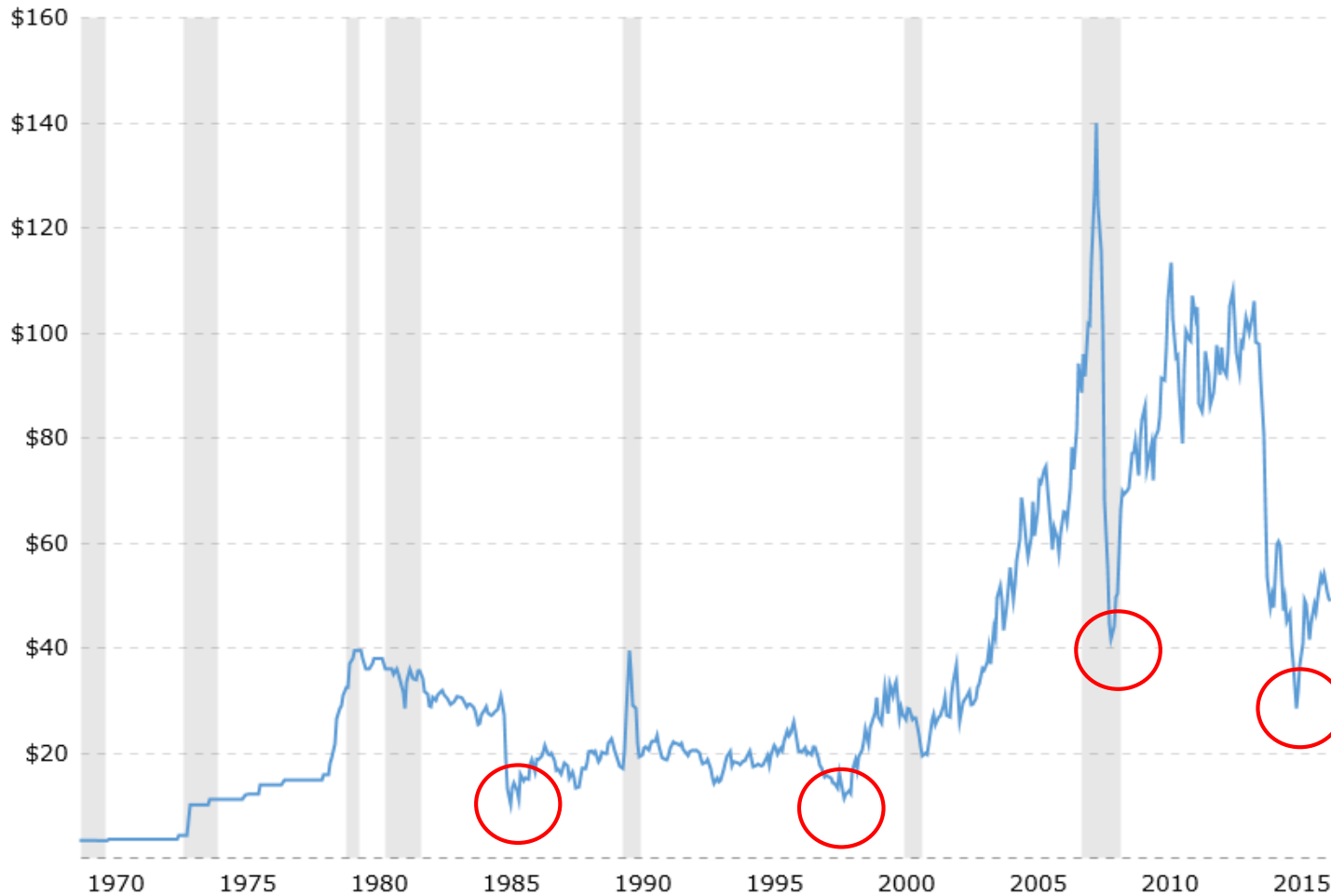
December 31, 2016 - May 2, 2017



\*The RICI® was officially released on August 1, 1998. The above performance does not include or account for commissions, regulatory charges, management fees or any other expenses inherent in investing in vehicles designed to track the RICI®. The Index returns shown above are hypothetical and do not represent the results of actual trading of investible products, assets or securities







The price of oil shown is adjusted for inflation using the headline CPI and is shown on a logarithmic scale.

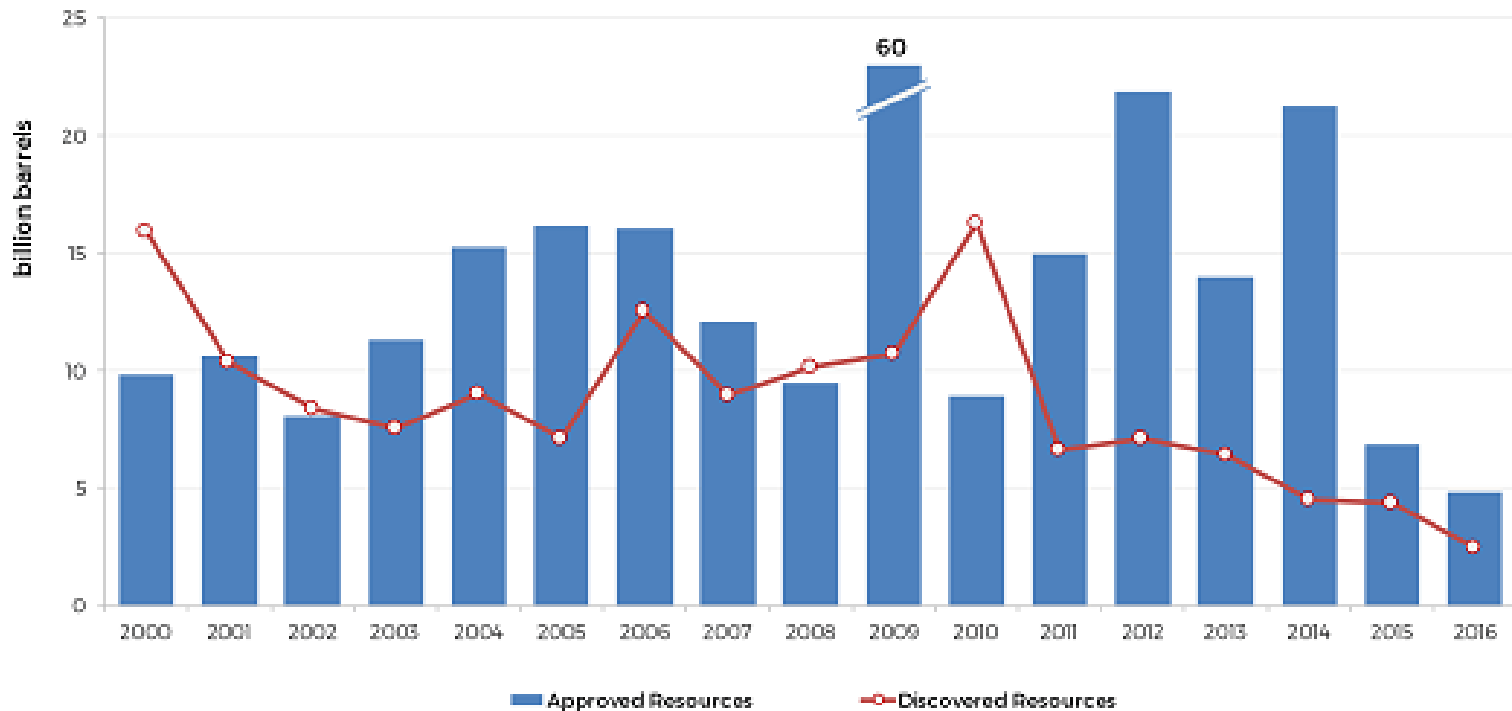


## Financial Stress Grows

- The global oil and gas industry will cut \$1 trillion from planned spending on exploration and development from 2015 - 2020 according to consultant Wood Mackenzie LTD (Bloomberg 6/16)
- Deloitte reports that 35 percent of the 500 pure-play E&P publicly listed companies worldwide, or about 175 companies, are at high risk; 50 of these are in a precarious position with negative equity or leverage ratios (Deloitte 2/16)
- Saudi Arabia issues bonds amidst decline in foreign reserves and estimated \$87 billion budget deficit in 2016 (Bloomberg 12/15)
- NON-OPEC oil supply likely to see largest drop in over 25 years (International Energy Agency "IEA" 4/16).
- The number of development projects that were approved dropped to the lowest level since the 1940s (IEA)



## Conventional crude oil resources discovered & sanctioned by year



IEA Analysis on Rystad data

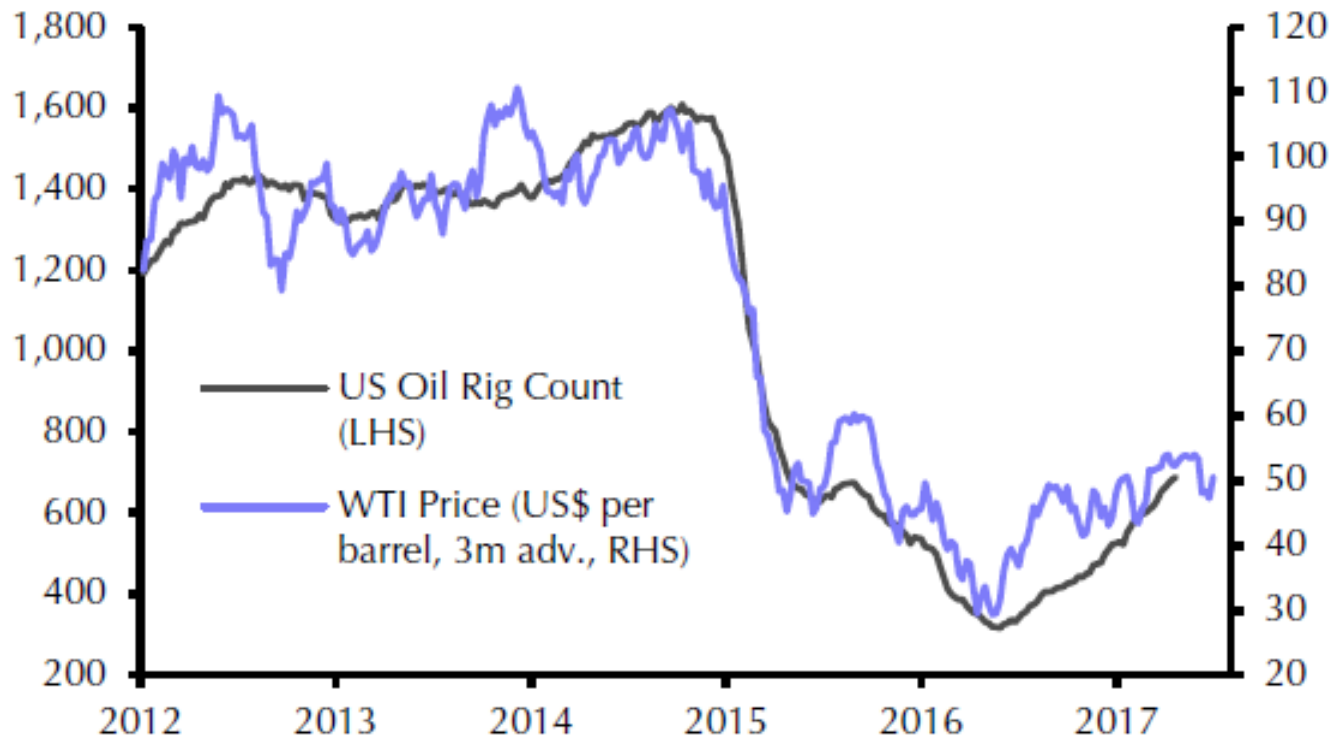




- Baker Hughes recently reported the rig count grew by 9 to 697, twice the number drilling one year ago and the most since April, 2015
- Shale production expected to increase to the highest level in 2 years (Bloomberg) and US production on road to reach
- Fracking related output now approaching 50% of total US output (EIA)
- U.S crude oil production is forecast to average 9.2 million b/d in 2017 - up from estimate 8.9 MB/D (EIA)
- US oil production could approach 10.1 MBD by the end of 2018 - close to an all-time record
- US commercial crude supplies hit an all-time record of 528 million barrels in March 2017
  
- HOWEVER .....
- Depletion rates are high
- Costs are climbing
- And capital being diverted from long-term projects



**Chart 4: US Oil Price & Active Drilling Rigs**



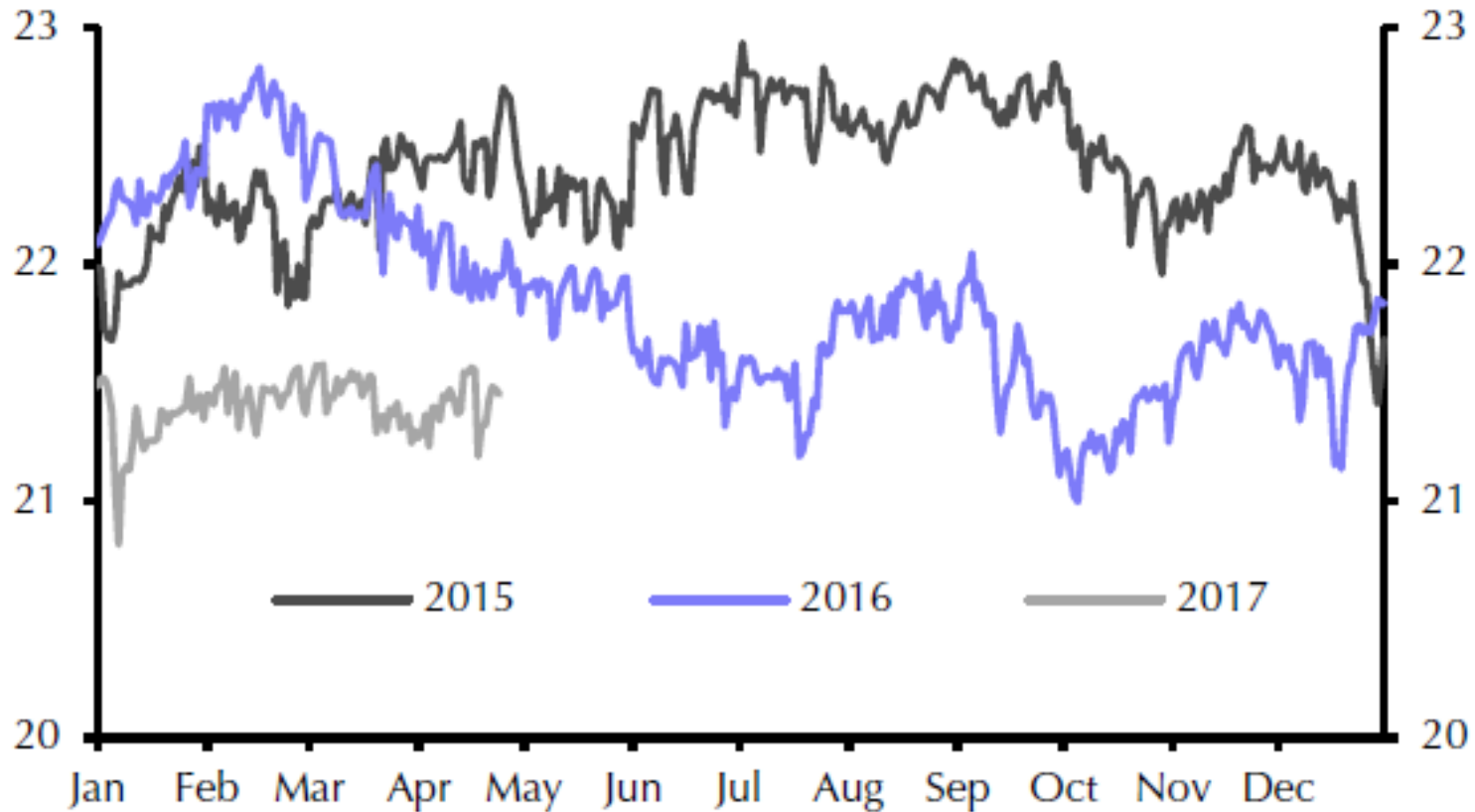
Sources – Thomson Reuters, Bloomberg, OPEC, EIA, Capital Economics



- World oil supply fell by 755 kb/d in March as OPEC and non-OPEC producers pumped less and improved compliance with the output reduction pact (IEA)
- Oil supplies are up in US but total liquids in US have actually been declining
- Conventional oil production of 69 mb/d represents by far the largest share of global oil output of 85 mb/d. US Oil Total Production only 9.2 mb/d (EIA)
- U.S. production is up 327,000 barrels a day from last year and that is a small part of the Organization of Petroleum Exporting Countries (OPEC) 1.2 million barrels per day cut and does not even cover the 558,000 barrels per day non-OPEC cut.
- Global oil discoveries declined to 2.4 billion barrels in 2016, compared with an average of 9 billion barrels per year over the past 15 years. A loss of potential future supply of about 6.6 billion barrels (IEA Data)
- OPEC responded and is widely expected to extend its production cuts, the full impact of those cuts will start to be felt as demand starts to ramp up in the summer
- Demand appears robust as global GDP ticks higher, India emerges, China's growth stabilizes, and globally experiencing record car sales and record airline travel
- Oil at \$50? \$60? Phil sees \$65 - \$70 by year end/early 2017!



### Chart 4: US Natural Gas Production (Billion Cubic Metres)



Sources – Thomson Reuters, EIA, Capital Economics



- The latest *World Energy Outlook* report forecasts a 50 percent increase in demand for natural gas over the next 25 years
- Gas is forecast to remain the fastest-growing fossil fuel to 2040, with an annual growth rate of 1.5 per cent
- IEA warns that long-term investment in developing new oil and gas reserves is crucial to meet growing demand and replace declining production
- IEA estimates US \$9.4 trillion of investment is needed in global gas supply to 2040 to ensure secure and reliable supply





- **Fundamentals:**
  - Dramatic production destruction across the oil and mining industries
  - Affects of major capital expenditure cuts in early stages
  - Geopolitical event risk a returning consideration
  - Inflation expectations rising
  - Higher oil prices and inflation are catalysts for higher agriculture prices
  - Expected policy shift toward higher rates is bullish for commodities
  - Global fiscal stimulus (infrastructure spending) replacing quantitative easing
  - India reforms are beginning work and industrialization could be dramatic
  - Increase in CPI or dollar weakness are positives but not required for commodity prices to rise
  - Aging global farming population and growing water issues
  
- **Technical:**
  - Reversion to the mean is normal and can happen quickly
  - Prices remain significantly below 18 year highs across all three sectors
  - Rally of the February 2016 lows was broad-based and technically sound
  - Value of portfolio diversification returning as rates trend higher



- **History of Excellent Returns**
  - Performance statistics on par with equities
  - Volatility comparable to equities
- **Portfolio Construction Benefits**
  - Low correlation to other asset classes
  - Counter-cyclicality
  - Diversification
  - Favorable return distribution
  - Improvement to portfolio risk-adjusted returns
- **Inflation Protection**
  - High correlation to CPI
  - Commodities are positively correlated with unexpected inflation and changes in expected inflation.



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and

to follow Phil Flynn “The Energy Report”

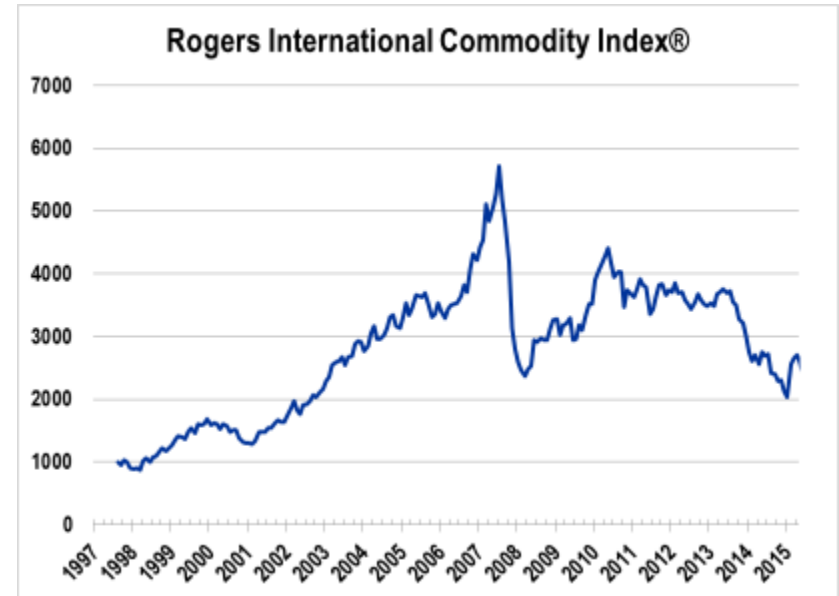
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Rogers International Commodity Index®

RICI® - Component Historical Price History Since Inception (August 1, 1998)

Commodity	Tickers	RICI® Weighting	Nominal Price (USD)			
			High		As of 3/31/17	
			Price	Date	Last Price	% from High*
Aluminum	LMAHDY	4.00%	\$3,271.25	7/11/2008	\$1,964.25	-39.95%
Brent Oil	CO1	13.00%	\$146.08	7/3/2008	\$54.40	-62.76%
Copper	LMCADY	4.00%	\$10,179.50	2/14/2011	\$5,839.25	-42.64%
Corn	C 1	4.75%	\$8.31	8/21/2012	\$3.72	-55.25%
Cotton	CT1	4.20%	\$2.15	3/4/2011	\$0.79	-63.28%
WTI Crude Oil	CL1	16.00%	\$145.29	7/3/2008	\$51.42	-64.61%
Gas Oil	QS1	1.20%	\$1,325.25	7/11/2008	\$472.25	-64.37%
Gold	XAU	5.00%	\$1,900.20	9/5/2011	\$1,251.20	-34.15%
Heating Oil	HO1	1.80%	\$410.60	7/3/2008	\$158.09	-61.50%
Kansas Wheat	KW1	1.00%	\$1,337.00	2/27/2008	\$433.75	-67.56%
Lead	LMPBDY	2.00%	\$3,989.00	10/10/2007	\$2,340.00	-41.34%
Lean Hogs	LH1	1.00%	\$133.88	7/15/2014	\$73.85	-44.84%
Live Cattle	LC1	2.00%	\$171.00	11/17/2014	\$110.88	-35.16%
London Cocoa	OC1	1.00%	\$2,713.00	7/15/2010	\$1,689.00	-37.74%
Lumber	LB1	1.00%	\$455.60	5/13/2004	\$390.20	-14.35%
Milk Class III	DA1	0.10%	\$24.58	9/15/2014	\$15.75	-35.92%
Milling Wheat	CA1	1.00%	\$292.75	3/3/2008	\$168.00	-42.61%
Natural Gas	NG1	5.00%	\$15.38	12/13/2005	\$3.32	-78.41%
Nickel	LMNIDY	1.00%	\$54,050.00	5/15/2007	\$10,018.00	-81.47%
Oats	O 1	0.50%	\$5.58	3/12/2014	\$2.21	-60.38%
Orange Juice	JO1	0.60%	\$2.20	1/23/2012	\$1.53	-30.44%
Palladium	XPD	0.30%	\$1,110.50	1/26/2001	\$798.15	-28.13%
Platinum	XPT	1.80%	\$2,250.50	3/5/2008	\$952.40	-57.68%
Rapeseed	IJ1	1.00%	\$782.03	3/3/2008	\$362.50	-53.65%
RBOB Gasoline†	XB1	3.00%	\$3.57	7/3/2008	\$1.70	-52.39%
Rice	RR1	0.75%	\$24.46	4/23/2008	\$10.15	-58.50%
Robusta Coffee‡	DF1	2.00%	\$2,751.00	3/5/2008	\$2,149.00	-21.88%
Rubber	JN1	1.00%	\$6.54	2/18/2011	\$2.57	-60.73%
Silver	XAG	4.00%	\$48.44	4/25/2011	\$18.33	-62.16%
Soybean Meal	SM1	0.75%	\$58.10	8/30/2012	\$311.80	-43.11%
Soybean Oil	BO1	2.00%	\$0.70	3/3/2008	\$0.32	-54.55%
Soybeans	S 1	3.50%	\$17.71	9/4/2012	\$9.57	-45.96%
Sugar	SB1	1.00%	\$0.35	2/2/2011	\$0.17	-51.85%
Tin	LMSNDY	1.00%	\$33,265.00	4/11/2011	\$20,195.00	-39.29%
Wheat (CME)	W 1	4.75%	\$12.80	2/27/2008	\$4.39	-65.70%
White Sugar	QW1	1.00%	\$876.30	7/13/2011	\$475.00	-45.79%
Zinc	LMZSDY	2.00%	\$4,603.00	11/24/2006	\$2,771.00	-39.80%



**AVERAGE = -49.73%**

\*The high since inception of the RICI® on August 1st, 1998.

Source: Bloomberg LP (Historical Price Data in USD)

† RBOB Gasoline (Begins 10/03/2005)

‡ Robusta Coffee (Begins 01/14/2008)

For all commodities, excluding metals, the 1st Generic Future was used. Otherwise, cash prices were used for all metals (Aluminum, Copper, Gold, Lead, Nickel, Palladium, Platinum, Silver, Tin, Zinc). The 1st Generic Future represents the nearest front month of the corresponding commodity as set by Bloomberg LP.